

## Message Text

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20

ACTION NEA-10

INFO OCT-01 EUR-12 ISO-00 EB-07 TRSE-00 XMB-04 CIAE-00

INR-07 NSAE-00 PA-02 PRS-01 USIA-15 /059 W

----- 102438

R 151000Z FEB 76

FM AMEMBASSY ABU DHABI

TO SECSTATE WASHDC 3903

USDOC WASHDC

INFO AMEMBASSY ATHENS

AMCONSUL DHAHRAN

AMEMBASSY DOHA

AMEMBASSY KUWAIT

AMEMBASSY JIDDA

AMEMBASSY MANAMA

AMEMBASSY MUSCAT

UNCLAS ABU DHABI 0378

ATHENS FOR RTDO

E. O. 11652: NA

TAGS: BGEN, TC

SUBJ: ABU DHABI SETS COMMISSION FEES

1. ABU DHABI EXECUTIVE COUNCIL HAS SET MAXIMUM  
COMMISSIONS PAYABLE BY FOREIGN CONTRACTING COMPANIES  
TO LOCAL SPONSORS.

2. THE DECISION STATES THAT FOR TENDERS WORTH TEN MILLION  
DIRHAM OR LESS, THE LOCAL SPONSOR SHOULD GET NO MORE  
THAN 2 PERCENT OF THE ESTIMATED VALUE. FOR TENDERS BETWEEN  
10 MILLION DIRHAMS AND 50 MILLION DIRHAMS, THE PERCENTAGE  
SHOULD NOT EXCEED 1.5 PERCENT. FOR TENDERS WORTH 50 MILLION  
DIRHAMS OR MORE, THE LOCAL SPONSOR SHOULD GET NO MORE  
THAN 1 PERCENT. THE NEW LAW IS EFFECTIVE FEBRUARY 1, 1976.  
PREVIOUSLY LOCAL SPONSORS RECEIVED A 5 PERCENT COMMISSION.

3. THE LOCAL PRESS COMMENTED ON THE DECISION BY NOTING  
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THE HIGHLY INCREASING COST OF DEVELOPMENT PROJECTS.

THE REASON FOR THE INCREASE WAS A RESULT OF THE HIGHT FEES  
GIVEN TO LOCAL SPONSORS WHICH CONSEQUENTLY DROVE FOREIGN  
COMPANIES TO ADD THIS PERCENT TO THE TOTAL COST  
TO AVOID ANY LOSS ON THEIR PART.  
STERNER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 15 FEB 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1976ABUDH00378  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D760058-0189  
**From:** ABU DHABI  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1976/newtext/t19760246/aaaaboeq.tel  
**Line Count:** 66  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION NEA  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** MartinML  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 12 JUL 2004  
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**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** ABU DHABI SETS COMMISSION FEES  
**TAGS:** BGEN, TC  
**To:** STATE COM  
**Type:** TE  
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